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November 2006

News from Clinton Regional Development Corp. Autumn Greetings!

CRDC ANNUAL MEETING

We are still accepting reservations for our 53rd Annual Meeting occurring on Tuesday, December 5, 2006, in the Tuscany Room at Rastrelli's in Clinton. Food will be served at 11:45 AM, with the program starting around Noon. Our guest speaker is Mike Blouin, Director of the Iowa Department of Economic Development. Mr. Blouin will be discussing Regional Economic Development Issues and how they may impact our marketing and retention efforts. President & CEO, Steven Ames, will be providing an update on the progress toward achieving QUALITY JOBS 4A STRONG FUTURE goals and on CRDC's marketing and retention activities for the current and upcoming years. Please RSVP to Mary Paul, CRDC Receptionist, by Monday (12/3).

SITE SELECTION CONSULTANTS FORUM

Steven Ames will participate in a site selection consultants' forum in San Antonio on December 3rd and 4th. The forum, hosted by Area Development Magazine, provides networking opportunities to meet site selection professionals from around the nation. Seminars on topics ranging from methods to attract high-tech, high-growth industries to understanding the role of incentives in negotiating the deal will be given. The forum provides the perfect venue to interact with these consultants, learn their hot buttons, and let them know the advantages we have in the Greater Clinton Region for both new and existing businesses.

EMPLOYERS' COUNCIL INVESTS IN CRDC

The Employers' Council of Iowa (ECI) has invested \$500.00 in Clinton Regional Development Corporation. ECI membership consists of employers who work on a voluntary basis with the Iowa Workforce Center. The Council provides opportunities for employers to exchange information, to develop educational programs for area companies, and access to resources that benefit area employers. Their efforts complement CRDC's business growth and retention program and strengthen our ability to promote business and industrial growth in the Region.

AGRI-TALK COMING TO CLINTON

Clinton, Iowa, has been chosen as a location for a live broadcast of AgriTalk, The Voice of Rural America, a nationally syndicated radio show. The broadcast will be aired in Early April 2007. We are excited about the recognition our Region will receive by having a well-respected radio show originate a program from Clinton. Having AgriTalk in town provides an opportunity to promote our burgeoning, renewable energy industry and highlight Regional manufacturers that transform agricultural goods into a variety of commercially viable products for human and animal consumption, as well as for industrial applications. KCLN/KMCN Radio (AM 1390) in Clinton is the local AgriTalk affiliate. Stay tuned for date and time of the event.

PACK-EXPO GENERATES LEADS

During the week of October 29, Steven Ames spent four days at Pack-Expo at McCormick Place in Chicago. We partnered with the Quad City Development Group and marketed ourselves as an Eastern Iowa/Western Illinois Region, which holds in common one, globally-recognized asset—the Mississippi River.

Pack-Expo focuses on the newest developments in processing technology to meet challenges faced by the industry's food and beverage manufacturers. Exhibitors demonstrated state-of-the-art equipment in the fruit and vegetable, beverage, canning/freezing, environmental, instrumentation, prepared foods, can-making, meat, dairy, and snack food industries. There were over 50,000 attendees, including 6,000 internationally from more than 70 countries. The show, one of the largest on the planet related to food processing machinery, was host to decision-makers representing multi-billion dollar industries.

CRDC Staff are following up on over 20 leads that were generated at the Expo. We also received a lot of requests for general information and had inquiries ranging from 25,000 to 500,000 square feet for market-ready, industrial/warehouse space. Engineering/site selection firms were well represented at the Expo. The Austin Company, The Facility Group, Lockwood Greene, and The Staubach Company each had large, elaborate exhibit pavilions. We visited them and discussed our Region's business advantages. These interactions build professional relationships and enhance our network of contacts for upcoming marketing trips.

CRDC VISITS ATLANTA

Steven Ames spent two days marketing the Region in Atlanta, GA during the week of November 6th. Mr. Ames did six presentations, on the advantages that the Greater Clinton Region affords both new and expanding businesses, in front of site selection professionals and developers who work with firms exploring locations for investment, relocation, or expansion opportunities across the nation.

Lockwood Greene, a multi-national consulting/engineering firm headquartered in Atlanta that provides selection services to many Fortune 500 and international companies around the globe, is one such firm. Their core competency is in the power generation and process, and industrial businesses including food & beverage, bulk pharmaceuticals, specialty chemicals, aerospace, telecommunications, and advanced manufacturing. Mr. Ames spent time with Ms. Joan Herron, a Senior Principal with Lockwood Greene. Ms. Herron's responsibilities include assisting with clients' business locations and real estate decisions.

Mr. Ames met also with Mr. Jim Bruce, a principal with Business Facility Planning Consultants, LLC. Mr. Bruce specializes in finding locations for food processing firms. His client portfolio includes manufacturers that supply parts for the biofuels industry. Mr. Ames finished the trip by calling on several distribution/logistics companies and provided them with information about transportation capacities of the Region.

PROJECT SUMMARY

Project Load:

- 30 - Active Projects
- 8 - Projects Closed Since September Newsletter

Source of Lead:

- 4 - IDED
- 2 - DCEO
- 4 - Direct
- 1 - Local Partners
- 19 - Regional Projects / Projects Within CRDC Bi-State Region

Lead by Target Industry:

- 3 - Services
- 22 - Manufacturing
- 5 - Valued-Added Agriculture / Bio-Life Sciences

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A "Scorecard" tracking our monthly sales-marketing activities is available to investors on our Web Site. If investors would like more details about our current project mix, please check out the Membership page of our website www.clintondevelopment.com. To log in, enter the following user name: crdcmb The password is: crdcweb



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