

News from Clinton Regional Development Corp. Happy New Year!

ADVERTISING OUR ADVANTANGES

CRDC will be advertising in **Area Development**, a leading for site and facility planning professionals. The February/March issue will emphasize Iowa's strategic business advantages through its location, work force, assistance programs, and business/industry mix. CRDC has reserved space that is linked to the Iowa profile where we will provide information specific to the Greater Clinton Region and direct access to our website: www.clinton.development.com. Our ads will run for three consecutive issues (120 days) starting with the February/March issue. As an added benefit, we are able to post details on our Region's available buildings and sites on **Fast Facility**, an on-line, searchable database of industrials buildings and sites for purchase or lease, which is maintained by **Area Development**.

A big part of CRDC's mission is to utilize ways that bring positive recognition to the Greater Clinton Region. After looking at a number of resources for advertising, we made the decision to run with **Area Development**. With over 45,000 subscribers, they are the largest site selection publication and are well respected by decision makers who formulate location and business strategies. We will, of course, monitor the leads generated through this service to determine its effectiveness.

CRDC TRADE SHOW BOOTH

CRDC has been working with The Ad Group to develop the graphics and layout of a trade show booth. The Ad Group, located in the Quad Cities, designed our new logo, helped us establish our tag line "*Where It All Flows Together*", developed our collateral sales/marketing materials, and architected our website www.clinton.development.com. To be cost effective, the new banners will be fitted to the Chamber's existing trade show booth.

Visual Imaging of Fulton is printing the banners, which will be structured to enable partnering with other groups and organizations. By doing this we can promote the entire Region while, at the same time, focus on a specific community, organization, building, and/or site. A formal unveiling of the new trade show booth will be coming soon.

MARKETING CALENDAR

We are putting the final touches on our 2007 Sales/Marketing Calendar. The calendar provides a listing of all sales/marketing activities occurring in the New Year. The calendar will be continuously updated as new, potential markets, trade shows and other opportunities are identified. The calendar will be available in the member's section of our website www.clinton.development.com. User Name: crdcmb Password: crdcweb

CLINTON COUNTY DAY IN DES MOINES

The Clinton Area Chamber of Commerce and CRDC are coordinating our annual trip to the Iowa State Capitol. The event, to be held on Thursday, February 15, 2007, gives local leaders the chance to interact with state legislators on issues ranging from bio-fuel legislation to funding for rail infrastructure development. For questions, contact Ed O'Neill, Infrastructure Development Specialist: edoneill@clintonia.com or (563) 242-5702.

IOWA'S LT. GOVERNOR TO VISIT

The Honorable Patty Judge, Lieutenant Governor of Iowa, will be hosting a press conference at Clinton County Bioenergy, LLC, on Wednesday, January 31, 2007. She will be making comments on the Governor's policies toward renewable energy. For details about the event contact Kent Royster, Business Retention Manager: kroyster@clintondevelopment.com; (563) 242-4536.

BUSINESS GROWTH & RETENTION

February 2007 plans to be a busy month for Kent Royster, CRDC's Business Growth & Retention Manager. Some of his upcoming survey meeting dates include:

- February 5 – J.T. Cullen
- February 21 – Alliant Energy
- February 28 – McEleney Auto Center

Kent has recently met with Promotion Fulfillment Center (PFC) in Camanche. As a result of these surveys, he is currently working on four (4) highly active projects. With support from our Board and Community Leaders, he believes that this number could increase dramatically.

If you have any questions or would like to volunteer to participate in future visits, please contact Kent Royster at the CRDC offices (563) 242-4536 or kroyster@clintondevelopment.com.

PRIORITIZING INFRASTRUCTURE NEEDS

Early last year, community leaders met to discuss means to address regional infrastructure concerns. East Central Intergovernmental Association (<http://www.ecia.org>), the regional council of governments serving our Region, facilitated the session. Infrastructure needs were prioritized according to those that will provide the greatest return on *Quality Jobs 4A Strong Future* in the form of high-wage jobs and new investment. Seven (7) were identified -- acquiring the Chewton Glen Property, developing a Multi-Modal-Wet Barge Facility, developing the Lincolnway Railport, completing the 19h Avenue North Extension to Mill Creek Parkway, advancing the Liberty Square Redevelopment, accomplishing municipal street Improvements in the City of Clinton, and Regional WiFi Network providing universal, high-speed internet access to businesses and residences. All 7 needs, and their progress to date are summarized below:

Chewton Glen Property in Fulton:

New activity and interest has been created in the Chewton Glen site in Fulton. Several meetings have been scheduled and which should prove fruitful for clearing the way for us to market the property for future development.

Multi-Modal, Wet Barge Facility in Camanche:

On January 2nd we were notified by Frazier Barnes and Associates, the consulting firm doing the feasibility analyses, that the first phase of the Wet Barge Facility would be completed in February 2007. This facility will greatly enhance our ability to bring liquid feedstock in and finished product out specifically for the bio-fuels industry. Our eventual goal is to develop a land based dry terminal to complement the wet facility.

Lincolnway Railport in Clinton:

A local attorney has been retained to develop an agreement which will grant Right of Way through the Transtar Site to CRDC. Access to the property is a prerequisite to further development of the Railport. We are very close to getting Union Pacific approval of our conceptual plan for rail access.

19th Avenue North Extension in Clinton:

On January 9th a group of citizens addressed the City Council concerning 19th Ave. They asked the Council to fund the last \$2.4 million dollars of the project through the issuance of bonding. The Council will review its bonding capacity before making a decision.

Liberty Square Redevelopment:

The project is showing signs of progress with the recent razing of significant number houses Camanche Avenue.

Regional WiFi Network:

On November 2nd the first federal grant was submitted by the Corner Group. Awards of the grant should be made in the first quarter of 2007. This grant will connect the mental health care facilities in the county by high-speed, wireless service.

Municipal Street Improvements in Clinton:

Final approval and passage to perform concrete curb and gutter improvements to 18th street was passed by the City Council at their January 9th meeting. CRDC advocates for a continuance of this street improvement program to ensure future job growth and retention.

CURRENT PROJECT STATISTICS

Project Load:

- 14 - Active Projects

Source of Lead:

- 1 - IDED
- 1 - Direct
- 1 - Local Partners
- 11 - Regional Projects / Project's within CRDC Bi-State Region

Lead by Target Industry:

- 1 - Services
- 11 - Manufacturing
- 2 - Value-Added Agriculture

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A "Scorecard" tracking our monthly sales- marketing activities is available to investors on our Web Site. If investors would like more details about our current project mix, please check out our Membership page at www.clintondevelopment.com

To log in, enter the following user name: crdcmb The password is: crdcweb